

Role Profile

Role:	Procurement Manager	Reporting to:	Operations/Program Manager
Location:	Bedford	Department:	Operations/PMO
Rev No:	1	Date:	16/01/2026

Overall Purpose:

The Procurement Manager is responsible for developing and executing a robust procurement strategy that supports profitable project delivery, supply chain resilience, and long-term business growth.

Operating within a project-based OEM engineering environment, the role ensures early procurement engagement, cost certainty, risk mitigation, and strong supplier performance across the full project lifecycle.

Key Responsibilities:

- Develop and implement a procurement strategy aligned with business objectives, project delivery requirements, and growth plans.
- Establish and manage long-term supplier and framework agreements to improve cost competitiveness, lead time certainty, and supply resilience.
- Lead supplier rationalisation initiatives and build strategic partnerships with key vendors.
- Provide early procurement input during bid, tender, and engineering phases to improve cost accuracy, lead time visibility, and risk identification.
- Support project teams with sourcing strategies for long-lead, high-risk, or critical components.
- Ensure procurement plans are aligned with project schedules and cash flow requirements.
- Drive cost-down initiatives and value engineering opportunities across the supply base.
- Monitor and manage procurement-related cost performance, variations, and supplier claims.
- Improve working capital outcomes through payment term negotiation.
- Identify and proactively manage supply chain risks, including capacity constraints, single-source dependencies, and market volatility.
- Establish procurement governance, policies, and standardised processes across projects.
- Ensure compliance with contractual, quality, and regulatory requirements.
- Act as the primary interface between engineering, project management, operations, and suppliers.

- Collaborate with HSQE manager to undertake supplier performance reviews, addressing quality, delivery, and commercial performance.
- Support continuous improvement initiatives across the supply chain.

Person Specification – Qualifications and/or Experience required:

- Proven experience in strategic procurement or supply chain management within a project-based OEM, engineering, manufacturing, or capital equipment environment.
- Strong commercial acumen with experience negotiating complex supplier agreements.
- Demonstrated ability to manage procurement across multiple concurrent projects.
- Experience engaging with engineering and project teams early in the design and bid phases.
- Strong analytical, stakeholder management, and communication skills.
- Formal qualification in Supply Chain, Procurement, Engineering, or Business.
- Experience implementing procurement frameworks or governance models.
- Knowledge of contract law and risk management in project environments. (Desirable).

Person Specification – Skills & Knowledge required:

- Excellent leadership, communication, and team management skills.
- Strong problem-solving and decision-making abilities.
- Technical aptitude for mechanical systems and pump technologies.
- Strategic and commercially focused.
- Proactive risk manager.
- Strong negotiator and relationship builder.
- Comfortable operating in a fast-paced, project-driven environment.